

ABOUT US

WINNERS! is based in the Washington, D.C. metropolitan area. We specialize in executive coaching, leadership consulting, business strategy and facilitation, presentations & keynote addresses. We believe that people are an organization's most valuable asset and that people create the difference between good enough and extraordinary.

We inspire leaders to excel in business by investing in their people to produce winning teams. By helping leaders connect and stay connected to their employees, we help the entire team stay connected and committed the organizational values, mission and vision.

The RESULTS

- A high-performing organization.
- A committed team of winners with high morale
- Extraordinary employee retention, enhanced productivity and increased performance.
- An organization of WINNERS!

We are making leaders successful everyday by working with them in safe and confidential engagements to create an intentional legacy and a healthy and happy organizational environment.



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A People Investment Company

Executive Coaching

Leadership Consulting

Business Strategy

Facilitation and Presentations

Keynote Addresses

EXECUTIVE COACHING

Maximize Your Leadership Potential. Make a Positive Contribution to Your Organization and Leave a Legacy That Will Make You Proud!

One of America's Top Chief Executive Officers proclaimed that the best career advice he has ever gotten was to hire an Executive Coach. "Everyone needs a coach," says the CEO of Goggle. It can be very lonely at the top. As a leader, you're often without peer when it comes to making those tough decisions. Perhaps, you've found it difficult to obtain feedback or impossible to establish a confidential partnership to assist you in your direction. Allow our certified and experienced coaches to put you on the right path to becoming the authentic leader that you want to be.

We have been coaching leaders for more than 30 years. We deliver powerful, customized, one-on-one coaching engagements that help senior level executives reach their fullest potential. We have helped countless highly successful, resourceful and emotionally intelligent leaders develop balanced, meaningful and productive lives. Founded on trust and confidentiality, our coaching programs inspire leaders to create an intentional legacy – one they and their organization can be proud of today and long after they've moved on. We can help increase self awareness to uncover hidden leadership potential that has never been envisioned. We act as a sounding board on organizational dynamics and strategic matters and will enhance the interaction between the leader and his or her team.

LEAERSHIP CONSULTING

Don't Settle for Good Enough...Strive for Extraordinary.

Most leaders today understand what it takes to lead. They often know the basics, but fail to take themselves, their teams and their organizations to the next level.

In today's volatile business environment, you can't settle for good enough. To win, you must be extra -ordinary. And, a confident, visionary leader can put your organization on the path to winning and producing those extraordinary results...every time.

At WINNERS! we launch high performing organizations into the future. We show you how to develop a cadre of leaders that consistently produce results. Working one-on-one with your leaders, WINNERS! takes them from good to extraordinary -- infusing competency-based coaching and consulting to create more value for your organization. Our approach builds upon the strength of leaders to exponentially increase performance and improve contributions to the organization. By helping your individual managers establish credibility as effective planners, strategic thinkers and collaborative decision makers, we ultimately help your organization retain high performing employees, increase customer satisfaction and attract more investors or donors.

BUSINESS STRATEGY

Faced with Complex Problems or the Challenging Market? Let Us Help Revamp Your Business Strategy

Your once thriving business has now hit a brick wall. Are you a start-up company wondering what to do next? The challenging economic climate has dampened your organization's growth and productivity. Employees have grown unmotivated and no longer believe in the vision. Sound familiar? To survive, you know your business needs to chart a new direction, but you're unsure how to proceed. WINNERS! business strategy practices can breathe new life into your business. We help you look at your organization from a fresh perspective – putting it on the path to sustained growth.

How Aligned is Your Organization?

We believe an organization's strategic plan is the cornerstone for stability in a changing environment -- serving as the launch pad for needed change.

We work with organizations to analyze the internal business culture and develop strategies that result in a highly effective, top performing organization - One that is on course and aligned and postured to survive and thrive in any environment. We help you properly allocate and investment resources-- time, talent and money -- to activities that provide the highest return on investment.

FACILITATION, PRESENTATIONS & KEYNOTE ADDRESSES

Get More from Your Executive Off-Site! Have Your Leadership Team waiting for your next event with positive anticipation. Leave a lasting Impression.

Nothing compares to the excitement of executing a successful event. Every aspect was run smoothly -- like a well-oiled machine. Your objectives were clearly defined and met. The message resonated with attendees and even inspired action. WINNERS! can take you there. Put our 32 years of experience to work for your organization and let us plan, guide and manage your next group event.

WINNERS! Events with a Lasting Impression.

We work to ensure your organization's objectives are met effectively, with clear thinking, good participation and full buy-in from everyone involved. Whether your goal is to increase revenue, raise awareness, educate your audience or motivate your team, our expert facilitators can plan a successful event that produces lasting results and advances your business into the future. We can develop top-notch organizational training and presentations that address key business functions and comply with legislative requirements. What's more, WINNERS! has a cadre of inspirational and motivational keynote speakers available to address any size group on various topics of interest.